

# Infor Distribution Solution built with IBM Power Systems

*Proven business software on an integrated platform*

The Infor logo consists of the word "INFOR" in a bold, sans-serif font. The letters "I", "N", "F", and "O" are black, while the letter "R" is red. A small trademark symbol (TM) is located to the upper right of the "R".

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## Highlights

### SOFTWARE:

- Infor Distribution Enterprise i (A+) is robust distribution management software that can help distributors optimize inventory levels, increase productivity and improve profitability.

### PLATFORM:

- IBM Power Systems offer platform integration, fast implementation and low total cost of ownership.
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Succeeding in the distribution industry has become more challenging in recent years. Even though the basics are the same – move as many goods as fast and as cost-effectively as possible – your company must continue to adapt to a wide range of external forces and keep up with the latest advances in technology. It can be a daunting challenge without the right solutions working for you and your business.

### The right solution for distributors

Getting more out of your business requires more than great enterprise software. You also need integrated mobile applications, comprehensive customer intelligence, a robust, usable online storefront, and high processing speed. And you need everything to work together seamlessly.

### Infor Distribution Solution

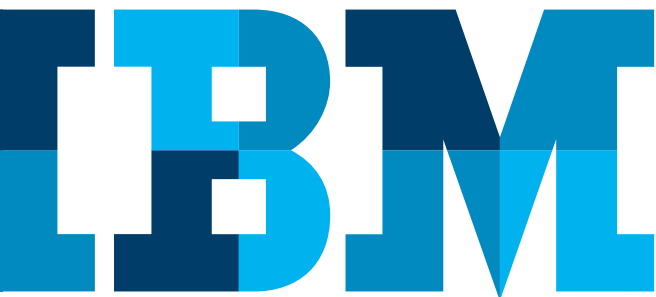
Infor and IBM have joined forces to offer an integrated and optimized combination of software, hardware, and services that can help the modern distributor thrive: the Infor Distribution Solution built with IBM Power Systems™. This package includes Infor Distribution Enterprise i (A+), IBM i Solution Edition, three years of premium support, implementation and migration services, together with a choice of optional software and services.

### Start with Infor Distribution Enterprise i (A+)

Start with robust distribution management software Enterprise i, delivering a flexible, modular-based design that can be tailored to meet your specific needs, allowing you to increase efficiency and improve performance across your entire business.

### Integrate with an IBM i Solution Edition

Integrate with an IBM i Solution Edition, combining the speed of IBM POWER7® hardware with the strengths of the IBM i operating system, including a relational database, security, web services, networking and storage management.



### Add optional products

Add any of the fully integrated optional products including Infor CRM Business, Infor Storefront, Infor Dashboard, and others that embrace today's technology advancements, such as optional cloud-based disaster recovery services.

### The Result: A comprehensive solution

The Infor Distribution Solution built with IBM Power Systems offer attractive pricing and financing options resulting in a solution that is uniquely suited to help wholesale distributors truly leverage their IT infrastructure to improve efficiencies and promote growth.

## Infor Distribution Enterprise i (A+)

### Drive efficiencies

Enterprise i helps distributors strengthen their performance and drive efficiencies throughout their business by helping customers see significant bottom-line business benefits such as:

- Improve cash flow
- Improve customer service
- Optimize inventory levels
- Forecast demand
- Enhance visibility and decision making
- Eliminate redundant, manual processes
- Reduce training and optimize productivity

### Optimum functionality

Enterprise i provides comprehensive functionality to address critical business processes, including:

- Order entry
- Inventory control
- Kit production
- Purchasing
- Warehouse Management
- Financial Management

### Complementary offerings

*Enterprise i* is complemented by a powerful group of offerings that further enhance and expand overall capabilities.

*Infor Dashboard* makes information accessible and actionable – the reason people use business software. It presents current information from virtually any data source into a tailored web page, complete with reports and key performance indicators (KPIs) based on their roles.

*Infor CRM Business* provides a 360-degree view to manage and track your prospects and customers. CRM delivers consistent, real-time information and provides the tools you need to significantly improve your business communications and dramatically increase customer satisfaction.



*Infor Storefront* is a state-of-the-art web foundation designed to provide a world-class shopping experience on both B2C and B2B websites. Featuring a robust catalog with advanced searching, order entry, tracking and account maintenance capabilities, Infor Storefront delivers the capabilities distributors need to automate selling, servicing and sourcing.

*Infor Financial Reporting* links your general ledger (GL) data to Microsoft Excel to give you current, consistent and complete information. With your knowledge of Excel, you can create financial reports easily, accurately and confidently.

*Forms Management* automates your paper forms by producing, delivering and storing them electronically in a PDF format via email or fax. Go paperless and move seamlessly into a new era of efficiency, savings and accuracy for your forms management.

*Expense Management* can show where every dollar is spent, reduces waste, heads off fraud and abuse, and streamlines your audit process. You can have the advantage of a globally distributed, security-rich data center that offers enterprise-class availability and scalability.

*Document Management* improves efficiency and reduces cost by replacing paper-intensive manual processes with automated, optimized document storage, retrieval, and business process workflow.

## IBM i Solution Edition

IBM i Solution Editions are built on IBM POWER7 processor-based hardware, which represent a true leap forward to more intelligent systems. Each i Solution Edition provides a simplified, manageable, high-performance IT environment for core business applications. The editions come in two footprints: the IBM Power® 720 Express and IBM Power 740 Express. The i Solution Editions offer flexible configurations for memory, disks and network adapters, and your choice of tower or rack mount, to address your individual requirements.

## Total cost of ownership

Quick implementation coupled with non-disruptive upgrades helps deliver a low total cost of ownership. This is accomplished by reducing complexity and energy consumption,

Flexibile configurations for memory, disks, network adaptors with a choice of tower or rack mount.

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### IBM Power 720 Express

Allows the small or midsize company seeking simplicity to avoid increased spending and staffing requirements while becoming more responsive to their customers, improving their productivity and helping to create a security-rich data environment. The IBM Power 720 Express, together with the IBM i operating system, come with integrated features to help simplify your IT environment and deliver a comprehensive, cost-effective business system that can grow with a business.

automating processes, and reducing downtime and other operational costs, making it possible to enjoy rapid return on investment.

IBM preloads the core middleware components of IBM i upfront, enabling companies to reduce the time it takes to fully deploy and maintain business-critical applications. Because scaling resources to meet increasing business demands is so critical, finding solutions that accomplish scalability without downtime is the goal.

Infor Distribution Enterprise i (A+) and the IBM i operating system are tested to work together seamlessly. Clients can focus more on their business and less on impediments to achieving optimum system performance.



### IBM Power 740 Express

Provides the same integrated value as the Power 720 Express with additional expandability, enabling system growth as your business grows. The performance, capacity, energy efficiency and virtualization capabilities of the Power 740 Express make it an ideal server for solution deployments with demanding capacity and growth requirements.

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## The bottom line

Distribution is a multi-tiered process, and each step can dramatically affect profitability. Gaining visibility into processes and optimizing each of the steps efficiently is crucial for any company wanting to compete globally, open up new markets and leverage its IT investments to meet evolving business needs.

By offering an integrated hardware and software solution, the Infor Distribution Solution built on IBM Power Systems simplifies the distribution environment to make this transformation possible.

Infor Distribution Solution built with IBM Power Systems combines the power of IBM POWER7 and IBM i with affordable enterprise software that is tailored to help transform business processes, backed by superior service and support that make deployment and management simpler than ever before. You can benefit from:

- Increased insight for effective decision making
- Improved productivity, efficiency and responsiveness
- Reduced costs through increased flexibility
- Adaptability to business change
- Higher productivity and reliability
- Proven total cost of ownership (TCO)

## The fast track to product innovation

Infor Flex gives current Infor customers a fast, cost-effective path to adopt its latest product innovations. In many cases, customers are entitled to these capabilities at no additional charge as part of their maintenance agreements. The Infor Flex Program enables customers to leapfrog to new levels of business agility and functionality, at a lower cost with reduced risk, by combining reduced fees and rapid implementation services. For more information about Infor Flex, visit: [www.infor.com/flex](http://www.infor.com/flex).

## For more information

To learn more about the Infor Distribution Solution built with IBM Power Systems, contact Infor at 800-260-2640 or [sales@infor.com](mailto:sales@infor.com). For more solution details, you can also reach out to your IBM Business Partner.



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